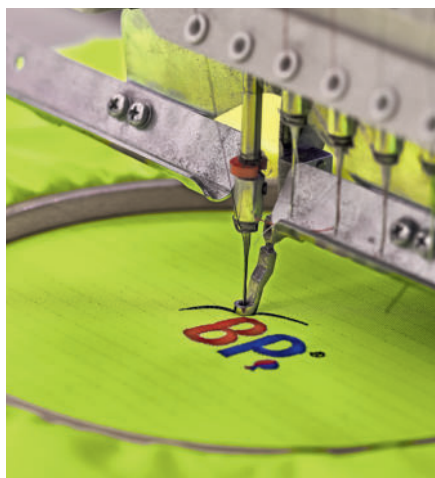


The BP® individualisation



With your good name you really shouldn't hide yourself away – so add the finishing touch to your BP® product and trust in the expertise we have gained as a specialist in this field. There are lots of individualisation possibilities and they are always tailored to your needs and to the respective product. We'll be happy to advise you and are confident that we'll find a solution to meet your individual requirements.

All unit prices stated are net prices plus statutory VAT. As a rule, individualised items cannot be returned/exchanged. If you would like information about special offers, e.g. for care labels or embroidered emblems on Velcro, just get in touch with us.



> Direct embroidery

Very hard-wearing and particularly distinguished-looking. Our quality yarns are as indifferent to frequent washing as they are to the stresses of everyday wear. Lots of colours and font types are possible.

- **Minimum order quantity: 1**
- **High-quality appearance**
- **Up to nine colours per motif – one price**
- **Suitable for industrial laundering**
- **No costs for setting up computer fonts**
- **Programming costs/company logo only with first order**
- **Embroidery can be placed in many different positions**
- **Brand-name embroidery threads are used**



> Embroidered emblem

Your logo, company or personal name can be sewn onto the fabric.

- **Minimum order quantity: 20**
- **Universal use**
- **Up to nine colours per motif – one price**
- **Many basic fabric colours**
- **Suitable for industrial laundering**
- **No costs for setting up computer fonts**
- **Programming costs/company logo only with first order**
- **Emblems kept in stock free of charge – short delivery times as required**
- **Sewing service can attach emblems in a variety of different positions**
- **Brand-name embroidery threads are used**



> Transfer print

This is robust individualisation using a film transfer print for printing your logo, name or motif on almost any fabric. Here, too, we offer a large range of colours, sizes and forms.

- **Minimum order quantity: 25**
- **Ideal for implementing smaller details**
- **Individual logos and fonts can be printed**
- **Full-colour print colours (colour gradations) possible**
- **All PMS/Pantone C, RAL and HKS colours can be printed**
- **The quality of the transfer is altered by the use of softeners.**
- **Transfer print kept in stock free of charge – short delivery times as required**
- **Lasts for 2 years**
- **Heat bonding service applies emblems in a wide variety of different positions**

If the washing instructions for the clothing specify a lower temperature, this maximum temperature also applies to the finishing. If you have any questions, please do not hesitate to contact us.

Information in advance: What does BP® need to do an individualisation?

We would be happy to advise you on customizing your workwear.
Send your request via [our website](#).

In order to process your request/order as quickly as possible, we will need the following information from you:

> Item number

Which item should be individualised? In what quantity and size?

> Type of individualisation

What type of individualisation would you like? We offer direct embroidery, embroidered emblems or transfer print.

> Size of the company name or company logo (width x height)

What size should your individualisation be? We will check the technical feasibility.

> Placement of the motif on the textile

Where should the individualisation be placed? Please indicate the desired position.

> Colours

What colour would you like? Please specify colours according to RAL, HKS, Pantone or ISACORD.

> Correct file format

Please send a vector file (.ai, .eps) or a high-resolution image file (300 dpi in .jpg or .tif format).

Direct embroidery

A Direct embroidery of an individual or company name in a standard font type

We offer various possibilities for the direct embroidery of individual or company names.

Embroidery of individual or company name, 1 line, 2 lines or 3 lines

Choose from a variety of standard font types and embroidery thread colours.
The stated prices apply to an initial letter height of 1 cm, total width approx. 10 cm.

Unit prices for individual/company name:

Number of units	Price. 1 line	Price. 2 lines	Price. 3 lines
1	€ 8.05	€ 11.80	€ 15.15
From 2	€ 7.50	€ 11.20	€ 14.70
From 5	€ 6.95	€ 10.65	€ 14.15
From 10	€ 6.40	€ 10.10	€ 13.60

Prices per same individual/company name/same embroidery thread colour
Individual letter height on request

Example 1 line:

Patrick Martin

Example 2 lines:

*Küchenchef
Patrick Martin*

Example 3 lines:

*Hotel Zur Post
Chef de Cuisine
Patrick Martin*

B Direct embroidery of an individual company logo/name according to your template (file format .pdf/.jpg/.bmp)

In addition to direct embroidery in a standard font type, we also offer direct embroidery of your individual company logo/name.

Number of units	Embroidered area up to 40 cm²	Embroidered area up to 60 cm²	Embroidered area up to 80 cm²	Embroidered area up to 120 cm²	Embroidered area more than 160 cm²
1	€ 30.25	€ 31.45	€ 33.05	€ 35.75	€ 43.40
From 2	€ 24.50	€ 26.10	€ 27.85	€ 30.55	€ 36.55
From 5	€ 13.25	€ 14.85	€ 16.50	€ 19.30	€ 26.05
From 10	€ 10.35	€ 12.00	€ 13.60	€ 15.75	€ 22.35
From 30	€ 7.95	€ 9.65	€ 11.20	€ 13.45	€ 19.55
From 50	€ 6.50	€ 8.20	€ 10.00	€ 12.55	€ 17.40
From 100	€ 5.35	€ 6.95	€ 8.55	€ 11.25	€ 15.75
From 200	€ 4.80	€ 6.40	€ 8.05	€ 10.75	€ 15.15
Programming costs	€ 96.85	€ 125.10	€ 207.65	€ 262.00	€ 316.35

All stated prices are unit prices per motif, up to nine colours, without a change in colour.

In the event of a change in colour/thread, the price is charged in accordance with quantity/colour.

Programme change costs charged by the hour.

Delivery time

Approx. 10 working days if the items are in stock and after written approval of the embroidery has been received.



Direct embroidery

A+B Direct embroidery of individual or company name in combination with your company logo/name

You can also combine the direct embroidery of individual or company names with the embroidery of your individual company logo/name.

- Individual name, embroidered above or below the motif
- Standard font type
- Initial letter approx. 1 cm high
- Max. 10 cm wide

Unit price	Embroidered area up to 120 cm²	Embroidered area up to 160 cm²
Price. 1 line	€ 4.95	€ 6.40
Price. 2 lines	€ 6.50	€ 7.60
Price. 3 lines	€ 9.65	€ 10.80

Unit price per individual name + scaled price for direct embroidery (company logo/company name) as per table B on page 12

Example:

Patrick Martin



Individual name
above logo

or



Individual name
below logo

Patrick Martin

Where applicable, our additional services for direct embroidery (A, B or A+B) will be charged at the following rates:

Additional service

Item no.	Item description	Price
1000-116-99	Removing breast pocket and sewing on again (depending on model), per pocket	€ 7.97
1000-216-99	Removing bib pocket and sewing on again (depending on model), per pocket	€ 9.40
1000-316-99	Removing back pocket and sewing on again (depending on model), per pocket	€ 25.58

Delivery time

Approx. 10 working days if the items are in stock and after written approval of the embroidery has been received.

Embroidered emblems

A Embroidered emblem of an individual or company name in a standard font type

We offer you various options for embroidered emblems with individual names or company names.

Emblem with individual/company name, 1 line or 2 lines

Choose from a variety of standard font types and embroidery thread colours.

Individual name standard size approx. 2.5 cm high – max. 10 cm wide

Company name standard size up to approx. 5 cm high x 10 cm wide

Unit prices for individual/company name

Number of units	Price. 1 line	Price. 2 lines
1	€ 5.25	€ 8.95
From 2	€ 4.70	€ 8.40
From 5	€ 4.15	€ 7.85
From 10	€ 3.80	€ 7.50

Prices per same individual/company name,
per same embroidery thread/basic fabric

Example 1 line:



Example 2 lines:



B Embroidered emblem with an individual company logo/name according to your template (file format .pdf/.jpg/.bmp)

In addition to embroidered emblems in a standard font type, we also offer embroidered emblems with your individual company logo/name.

Number of units	Embroidered area up to 40 cm²	Embroidered area up to 60 cm²	Embroidered area up to 80 cm²	Embroidered area up to 120 cm²	Embroidered area up to 160 cm²
From 20	€ 4.05	€ 5.70	€ 7.40	€ 9.90	€ 16.50
From 50	€ 3.15	€ 5.25	€ 6.30	€ 9.10	€ 16.15
From 100	€ 2.55	€ 4.70	€ 5.25	€ 8.05	€ 15.70
From 200	€ 2.25	€ 4.15	€ 5.05	€ 7.95	€ 15.15
Programming costs	€ 96.85	€ 125.10	€ 207.65	€ 262.00	€ 316.35

All stated prices are unit prices per motif, up to nine colours, without a change in colour.

In the event of a change in colour/thread or basic fabric, the price is charged in accordance with colour/quantity.

Delivery time

Approx. 10 working days plus attachment service if the items are in stock and after written approval of the embroidery has been received.

Embroidered emblems

A+B Embroidered emblem of individual or company name in combination with your company logo/name

You can also combine the embroidered emblem of individual or company names with the embroidery of your individual company logo/name.

- Individual name, embroidered above or below the motif
- Standard font type
- Initial letter approx. 1 cm high
- Max. 10 cm wide

Unit price	Embroidered area up to 120 cm²	Embroidered area up to 160 cm²
Price, 1 line	€ 4.95	€ 6.40

Unit price per individual name + scaled price for embroidered emblem (company logo/company name) as per table B on page 14

Example:



Individual name
above logo

or



Individual name
below logo

Where applicable, our additional services for embroidered emblems (A, B or A+B) will be charged at the following rates:

Additional service

Item no.	Item description	Price
1000-020-99	Sewing on company emblem, various positions (apart from back)	€ 2.99
1000-021-99	Sewing company emblem onto the chest, with preparatory work	€ 3.69
1000-022-99	Sewing on name emblem	€ 3.46
1000-023-99	Sewing company emblem onto the back	€ 4.41

Delivery time

Approx. 10 working days plus attachment service if the items are in stock and after written approval of the embroidery has been received.

General information on direct embroidery and embroidered emblems

Font types

Standard font types

Examples:

1. *Patrick Martin*
2. **Patrick Martin**
3. **Patrick Martin**
4. *Patrick Martin*
5. *Patrick Martin*

Individual name, 1 line: size max. 2.5 x 10 cm

Individual name, 2 lines: size max. 4 x 10 cm

Company name, 1 line: size max. 4 x 10 cm

Company name, 2 lines: size max. 5 x 10 cm

Other font types available upon request.

Colour selection

Embroidery thread colours (AMANN/Isacord, PMS/Pantone C)

Examples:

- White 0010
- Black 0020
- Light grey 0145/PMS 441
- Red 1800/PMS 185
- Royal blue 3611/PMS 660
- Mid-green 5324/PMS 3425
- Claret 1912/PMS 1945
- Dark blue 3323/PMS 281

Other colours available upon request.

Basic fabric colours (BP® system colours)

Examples:

- White 21
- Black 32
- Light grey 51
- Red 81
- Royal blue 13
- Mid-green 74
- Claret 82
- Dark blue 10

Other colours available upon request.

Application position

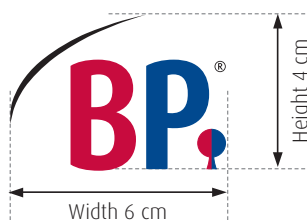
Embroidery/emblem position (if technically feasible)

If a specific position is not indicated, the embroidery will be positioned centrally above the left breast pocket/
on the left chest or above the bib pocket.

Motif area calculation

You can calculate the relevant cm² area by multiplying the height by the width, as shown in the examples on the right. 6 cm wide and 4 cm high equals 24 cm². The size of this sample logo thus falls into the category "Embroidered area up to 40 cm²" (see tables on page 12, 14 and 15).

Example direct embroidery:



Example embroidered emblems:



Transfer print excl. T-shirts/softshells

Transfer print
with an individual company logo/name
according to your vector template (file format .ai/.eps)

We offer you various options for transfer prints with individual names or company names.

Unit prices for the same transfer type/colour

up to 50 cm²

Number of units	Price per motif 1 colour	Price per motif 2 colours	Price per motif 3 colours
From 25	€ 9.00	€ 11.55	€ 14.15
From 50	€ 4.90	€ 6.25	€ 7.50
From 100	€ 2.80	€ 3.60	€ 4.35
From 200	€ 2.20	€ 2.80	€ 3.35

for more than 1,000 units, price upon request

51 cm² - 150 cm²

Number of units	Price per motif 1 colour	Price per motif 2 colours	Price per motif 3 colours
From 25	€ 9.90	€ 12.90	€ 15.85
From 50	€ 5.35	€ 6.95	€ 8.50
From 100	€ 3.15	€ 4.05	€ 4.90
From 200	€ 2.65	€ 3.25	€ 4.00

for more than 1,000 units, price upon request

151 cm² - 300 cm²

Number of units	Price per motif 1 colour	Price per motif 2 colours	Price per motif 3 colours
From 25	€ 15.15	€ 16.15	€ 18.65
From 50	€ 6.30	€ 8.30	€ 10.00
From 100	€ 3.55	€ 4.70	€ 5.70
From 200	€ 3.15	€ 3.45	€ 4.90

for more than 1,000 units, price upon request

301 cm² - 500 cm²

Number of units	Price per motif 1 colour	Price per motif 2 colours	Price per motif 3 colours
From 25	€ 22.90	€ 30.45	€ 37.35
From 50	€ 13.70	€ 16.20	€ 19.90
From 100	€ 7.75	€ 9.20	€ 11.25
From 200	€ 6.15	€ 7.95	€ 9.85

for more than 1,000 units, price upon request

Example without background/
free-standing



Example with background



You can calculate the relevant cm² area by multiplying the height by the width, as shown in the example above. 10 cm wide and 5 cm high equals 50 cm².

Can only be supplied in multiples of 25 (e.g. order quantity 25 - 50 - 75, etc.).

Quantities of 10% more or less are possible and will be charged accordingly.

From 4th print colour, price on request.

All colours from the Pantone/PMS C/RAL/HKS N colour systems can be printed.

Prices for full-colour available on request.

Delivery time

Approx. 15 working days from when the order was placed and after written approval of the proofs has been received plus attachment service if the items are in stock.

Multicolour transfer (standard/dye blocking)

- Printing process: combination of screen and digital printing
- Dye blocking: with extra protection against dye sublimation
- All colours, colour combinations and colour gradients possible
- Number of colours does not affect the cost
- All colours are approximated to Pantone, RAL or HKS colour fans (slight colour variations are possible)
- Used on
 - the following BP® T-shirts and BP® sweatshirts:
1660, 1618, 1621, 1620, 1648, 1612, 1625, 1692, 1629, 1623, 1627, 1712, 1714, 1715, 1720
 - the following T-shirts and polos of the BP® Hi-Vis Comfort collection: 2131, 2132, 2133, 2134, 2136
 - the following T-shirt and sweatshirts of the BP® Hi-Vis Stretch collection: 2137, 2138, 2139
and on some other items of the BP® Hi-Vis Stretch collection

Number of units	Area up to 50 cm²	Area up to 150 cm²	Area up to 300 cm²	Area up to 500 cm²
From 25	€ 16.95	€ 19.55	€ 22.00	€ 23.50
From 50	€ 10.75	€ 11.55	€ 12.60	€ 13.95
From 100	€ 5.85	€ 6.50	€ 7.85	€ 9.10
From 200	€ 4.15	€ 4.80	€ 5.85	€ 7.15
Graphic costs	€ 64.20	€ 64.20	€ 64.20	€ 64.20

All stated prices are unit prices.

Delivery time

Approx. 15 working days from when the order was placed and after written approval of the proofs has been received plus attachment service if the items are in stock.

Transfer print for softshell

We are happy to personalise your softshell jacket or vest with a high-quality transfer. This transfer has been specially developed for softshell fabrics. It adheres very well to this special fabric and stretches easily. For your comfort.

Number of units	Area up to 50 cm²	Area up to 50 cm²	Area up to 300 cm²	Area up to 500 cm²
From 25	€ 19.45	€ 21.70	€ 25.65	€ 36.65
From 50	€ 11.35	€ 12.70	€ 14.95	€ 21.35
From 100	€ 6.50	€ 7.20	€ 8.55	€ 12.15
From 200	€ 4.95	€ 6.15	€ 7.15	€ 10.55

All stated prices are unit prices per motif.

Care labels

No mix-up guarantee: We are happy to create name labels made of white Tex transfer material for you.

- Print 1-colour black via computer in standard block letters
- Dimensions: approx. 85 mm x 20 mm

Number of units	
Blank	€ 2.70
From 1	€ 4.90
From 11	€ 2.55
From 26	€ 2.45
From 51	€ 1.90
From 101	€ 1.75
From 251	€ 1.45

All stated prices are unit prices.

Additional service

Item no.	Item description	Price
1000-030-99	Application of transfer-printed company emblem on the chest	€ 2.99
1000-033-99	Application of printed name emblem (care labels)	€ 3.46
1000-034-99	Application of transfer-printed company emblem on the back	€ 4.41
1000-035-99	Application of transfer-printed company emblem, WEATHERPROOF ITEMS , on the chest	€ 14.40
1000-036-99	Application of transfer-printed company emblem, WEATHERPROOF ITEMS , on the back	€ 15.84

Delivery time

Approx. 15 working days from when the order was placed and after written approval of the proofs has been received plus attachment service if the items are in stock.

Direct embroidery

Direct embroidery of individual name (per same name on 1 line, e.g. Patrick Martin)

Choose from a variety of standard font types.

Number of units	Price unit
From 1	€ 21.70
From 5	€ 19.55
From 11	€ 17.40

All stated prices are unit prices
per same name.

Single direct embroidery (company logo, company name etc.)

There is a maximum of 6 embroidery colours.

Number of units	Embroidered area up to 40 cm²	Embroidered area up to 60 cm²	Embroidered area up to 80 cm²	Embroidered area up to 120 cm²	Embroidered area more than 120 cm²
From 5	€ 18.85	€ 22.95	€ 26.65	€ 31.35	€ 37.65
From 10	€ 14.35	€ 17.65	€ 20.80	€ 23.05	€ 28.75
From 30	€ 12.25	€ 14.95	€ 18.65	€ 20.70	€ 26.30
From 50	€ 10.65	€ 12.90	€ 16.15	€ 17.85	€ 23.50
From 100	€ 10.20	€ 11.90	€ 14.35	€ 16.40	€ 21.55
From 200	€ 5.25	€ 10.20	€ 13.00	€ 14.50	€ 19.55
Programming costs	€ 139.15	€ 160.95	€ 208.75	€ 217.35	€ 295.65

All stated prices are unit prices.

Instructions on how to
calculate the cm² area can
be found on page 16.

We require your logo template as eps or ai file.

Delivery time

Approx. 10 working days from when the order was placed and after written approval of the proofs has been received plus attachment service if the items are in stock.

Embroidered emblems

Name emblem (per same name, e.g. Patrick Martin)

Choose from a variety of standard fonts.

	BP® Multi Protect Plus	BP® Hi-Vis Protect	BP® Multi Protect IV BP® Welder's Prof. IV	BP® Multi Protect
Number of units	110 x 25 mm (W x H)	100 x 25 mm (W x H)	100 x 25 mm (W x H)	80 x 58 mm (W x H)
From 1	€ 5.85	€ 5.85	€ 5.85	€ 5.85

All stated prices are unit prices per same name.

Single emblem (company logo, company name etc.)

Choose from a variety of standard font types. There is a maximum of 6 embroidery colours.

Number of units	Embroidered area up to 40 cm²	Embroidered area up to 60 cm²	Embroidered area up to 80 cm²	Embroidered area up to 120 cm²	Embroidered area more than 120 cm²
From 20	€ 6.40	€ 7.85	€ 10.75	€ 12.10	€ 22.05
From 50	€ 6.15	€ 7.40	€ 10.10	€ 11.35	€ 20.45
From 100	€ 5.60	€ 6.40	€ 9.10	€ 10.80	€ 19.45
From 200	€ 5.35	€ 5.85	€ 8.65	€ 10.45	€ 18.10
Programming costs	€ 139.15	€ 160.95	€ 208.75	€ 217.35	€ 295.65

All stated prices are unit prices.

Emblems in combination with an integrated name embroidery

Choose from a variety of standard font types. There is a maximum of 6 embroidery colours.

Number of units	Price per emblem, area up to 40 cm²	Price per emblem, area up to 60 cm²	Price per emblem, area up to 80 cm²	Price per emblem, area up to 120 cm²	Price per emblem, area more than 120 cm²
From 1	€ 4.45	€ 4.45	€ 4.45	€ 4.45	€ 4.45

All stated prices are unit prices.

Instructions on how to calculate the cm² area can be found on page 16.

Additional service

Item no.	Item description	Price
1000-040-99	Sewing flame-retardant company emblem onto the chest	€ 3.46
1000-042-99	Sewing flame-retardant name emblem onto the chest	€ 3.94
1000-043-99	Sewing flame-retardant company emblem onto the back	€ 5.11

We require your logo template as eps or ai file.

Delivery time

Approx. 10 working days, as long as the fabric is immediately available and after written approval of the embroidery has been received.



Transfer print

Number of units	Area up to 50 cm² 1 colour	Area up to 50 cm² 2 colours	Area up to 50 cm² 3 colours	Area up to 50 cm² 4 colours
From 25	€ 13.00	€ 16.50	€ 20.10	€ 23.95
From 50	€ 7.40	€ 9.30	€ 11.35	€ 13.60
From 100	€ 4.35	€ 5.40	€ 6.60	€ 7.75
From 200	€ 3.10	€ 3.60	€ 4.35	€ 4.95
Graphic costs	€ 64.20	€ 64.20	€ 64.20	€ 64.20

Number of units	Area up to 150 cm² 1 colour	Area up to 150 cm² 2 colours	Area up to 150 cm² 3 colours	Area up to 150 cm² 4 colours
From 25	€ 14.40	€ 17.95	€ 22.25	€ 26.65
From 50	€ 8.20	€ 10.35	€ 12.55	€ 14.85
From 100	€ 4.80	€ 6.05	€ 7.15	€ 8.55
From 200	€ 3.55	€ 4.45	€ 5.35	€ 6.25
Graphic costs	€ 64.20	€ 64.20	€ 64.20	€ 64.20

Number of units	Area up to 300 cm² 1 colour	Area up to 300 cm² 2 colours	Area up to 300 cm² 3 colours	Area up to 300 cm² 4 colours
From 25	€ 16.85	€ 21.70	€ 26.65	€ 31.00
From 50	€ 9.65	€ 12.25	€ 14.85	€ 17.50
From 100	€ 5.50	€ 6.95	€ 8.55	€ 10.35
From 200	€ 4.35	€ 5.40	€ 6.15	€ 7.60
Graphic costs	€ 64.20	€ 64.20	€ 64.20	€ 64.20

All stated prices are unit prices per motif.

For special colours (e.g. gold, silver) and dye blocking (with extra protection against dye sublimation, e.g. for soft-shell fabrics) the next highest price level applies.

Quantities of 10% more or less are possible and will be charged accordingly.

Example:



You can calculate the relevant cm² area by multiplying the height by the width, as shown in the example above.

10 cm wide and 4 cm high equals 40 cm².

Additional service

Item no.	Item description	Price
1000-037-99	Application of transfer-printed company emblem, PPE , on the chest	€ 5.11
1000-038-99	Application of transfer-printed company emblem, PPE , on the back	€ 7.27

Due to a more complex application process, the costs for PSA transfers are higher than for standard transfers.

The application of transfer prints may affect the clothing's required washing temperature. Contact us. We are happy to help.

We require your logo template as eps or ai file.

Printing for more than 5 printing colours: price upon request.

Delivery time

Approx. 15 working days from when the order was placed and after written approval of the proofs has been received plus attachment service if the items are in stock.